

# Zip Code 78729

# Residential Statistics



# September 2021

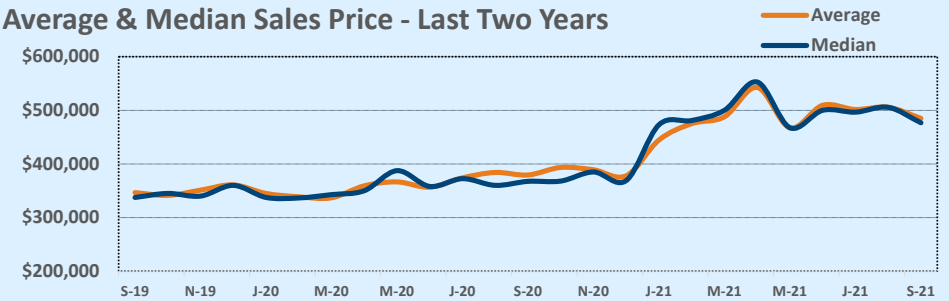
| Listings            | This Month   |              |           | Year-to-Date  |              |               |
|---------------------|--------------|--------------|-----------|---------------|--------------|---------------|
|                     | Sep 2021     | Sep 2020     | Change    | 2021          | 2020         | Change        |
| Single Family Sales | 25           | 23           | +8.7%     | 210           | 162          | +29.6%        |
| Condo/TH Sales      | 3            | 5            | -40.0%    | 34            | 32           | +6.3%         |
| <b>Total Sales</b>  | <b>28</b>    | <b>28</b>    | <b>--</b> | <b>244</b>    | <b>194</b>   | <b>+25.8%</b> |
| New Homes Only      | --           | --           | --        | --            | --           | --            |
| Resale Only         | 28           | 28           | --        | 244           | 194          | +25.8%        |
| Sales Volume        | \$13,577,850 | \$10,622,050 | +27.8%    | \$120,349,547 | \$70,085,294 | +71.7%        |
| New Listings        | --           | --           | --        | --            | --           | --            |
| Pending             | 16           | 28           | -42.9%    | 19            | 211          | -91.0%        |
| Withdrawn           | --           | 1            | --        | 17            | 11           | +54.5%        |
| Expired             | 2            | --           | --        | 4             | --           | --            |
| Months of Inventory | 0.8          | 0.5          | +61.5%    | N/A           | N/A          | --            |

| Price Range          | This Month |           |           | Year-to-Date |            |          |
|----------------------|------------|-----------|-----------|--------------|------------|----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM      |
| \$149,999 or under   | --         | --        | --        | --           | --         | --       |
| \$150,000- \$199,999 | --         | --        | --        | --           | --         | --       |
| \$200,000- \$249,999 | --         | --        | --        | 3            | 1          | 17       |
| \$250,000- \$299,999 | 1          | 1         | 2         | 12           | 5          | 4        |
| \$300,000- \$349,999 | 1          | 1         | 4         | 7            | 11         | 7        |
| \$350,000- \$399,999 | 2          | --        | --        | 49           | 12         | 13       |
| \$400,000- \$449,999 | 9          | 7         | 21        | 60           | 46         | 8        |
| \$450,000- \$499,999 | 6          | 8         | 22        | 74           | 53         | 9        |
| \$500,000- \$549,999 | 4          | 4         | 10        | 40           | 48         | 8        |
| \$550,000- \$599,999 | 3          | 4         | 11        | 31           | 34         | 6        |
| \$600,000- \$699,999 | 4          | 3         | 4         | 16           | 29         | 6        |
| \$700,000- \$799,999 | --         | --        | --        | 2            | 4          | 5        |
| \$800,000- \$899,999 | --         | --        | --        | 3            | 1          | 6        |
| \$900,000- \$999,999 | --         | --        | --        | --           | --         | --       |
| \$1M - \$1.99M       | --         | --        | --        | 1            | --         | --       |
| \$2M - \$2.99M       | --         | --        | --        | --           | --         | --       |
| \$3M+                | --         | --        | --        | --           | --         | --       |
| <b>Totals</b>        | <b>30</b>  | <b>28</b> | <b>15</b> | <b>298</b>   | <b>244</b> | <b>8</b> |

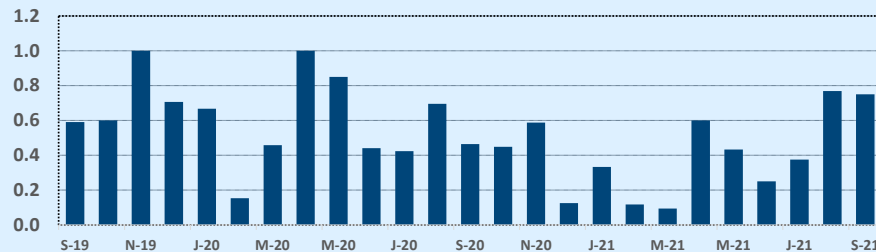
| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Sep 2021   | Sep 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$485,579  | \$376,679 | +28.9% | \$452,679    | \$358,252 | +26.4% |
| List Price/SqFt      | \$267      | \$195     | +36.8% | \$238        | \$189     | +26.1% |
| Sold Price           | \$484,923  | \$379,359 | +27.8% | \$493,236    | \$361,264 | +36.5% |
| Sold Price/SqFt      | \$267      | \$196     | +35.8% | \$260        | \$191     | +36.4% |
| Sold Price / Orig LP | 99.6%      | 99.6%     | +0.0%  | 109.6%       | 100.7%    | +8.7%  |
| Days on Market       | 15         | 15        | -0.7%  | 8            | 12        | -33.0% |

| Median               | This Month |           |         | Year-to-Date |           |        |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
|                      | Sep 2021   | Sep 2020  | Change  | 2021         | 2020      | Change |
| List Price           | \$480,000  | \$367,000 | +30.8%  | \$450,000    | \$359,900 | +25.0% |
| List Price/SqFt      | \$267      | \$196     | +36.5%  | \$235        | \$188     | +25.5% |
| Sold Price           | \$476,750  | \$367,500 | +29.7%  | \$486,250    | \$361,000 | +34.7% |
| Sold Price/SqFt      | \$272      | \$193     | +40.6%  | \$254        | \$190     | +33.7% |
| Sold Price / Orig LP | 100.0%     | 100.0%    | +0.0%   | 108.0%       | 100.0%    | +8.0%  |
| Days on Market       | 10         | 5         | +100.0% | 5            | 4         | +25.0% |

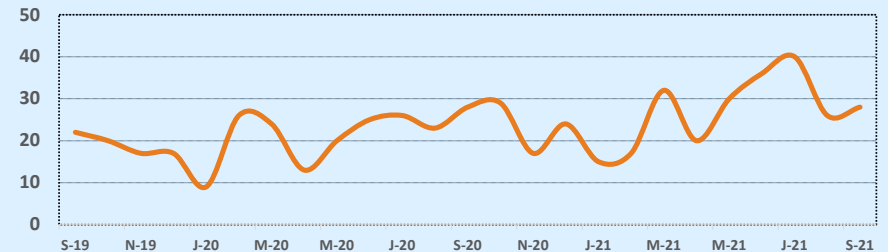
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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